Digi-TAC Solution Package Schedule for <u>Approved</u> Vendor

Company & UEN	Digital Marketing Buzz Pte Ltd UEN 201905432R		
Contact Name, Telephone, Email Address & URL	Adrian Soon Tel: 88628858 Email: adrian@dmb.sg URL: https://dmb.sg		
Solution Package Name & Version Number [1]	Package A – Kickstarter with 3 months SEO/SEM/Social media campaign assistance		
Brief Description of Solution Package (100 words maximum)	A Kick Starter Package opens the door to digital marketing and extends your presence online.		
Eligibility Period	10 January 2023 to 9 January 2024		
Renewal of Eligibility Period [2]	10 January 2024 to 9 January 2025		

Standard Solution Package (i.e. minimum items to be purchased)

Item	Description	Unit Cost (S\$)	Unit	Quantity	Subtotal Price (S\$)
1.	Software NA	NA	NA	NA	NA
2.	Hardware NA	NA	NA	NA	NA
3.	Professional Services a. Digital Marketing Needs Analysis Search Engine Optimisation - Current Keywords Ranking Analysis - Current Website Optimisation Analysis - Competitor Ranking Analysis AND Social Media Advertising - Understanding Client's Business Model, Brand Guidelines, Target Audience & Budget	\$7,800	1	1	\$7,800

- Analysing Client's Current			
Social Media Presence			
(Facebook & Instagram)			
Presence			
- Gathering Client's Social Media			
Marketing (Facebook &			
Instagram) Objectives			
- Competitor Analysis			
Competitor Analysis			
b. Digital Marketing Strategy			
Development			
Bevelopment			
Search Engine Optimisation			
- Digital Marketing Objectives			
- Target Audience & Persona			
- Proposed Keywords Ranking			
Strategy			
- Work Process Plan			
(Engagement Plan)			
(Lingagement Flam)			
AND			
7 11.5			
Social Media Advertising			
- Digital Marketing Objectives			
- Target Audience & Persona			
- Creative Inspirations			
- Tone of Voice for Captions			
- Objectives & Campaign Plan			
for Social Media Advertising			
- Work Process Plan			
(Engagement Plan)cDigital			
Marketing Campaigns			
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Search Engine Optimisation			
3 Months SEO Campaign for 10			
Keywords (Google Singapore):			
- On Page SEO Structural Report			
(Inclusive of implementation)			
- Google Analytics			
Installation			
- Google Search Console			
Installation			
- Robots.txt and XML			
Sitemap Optimisation			
- HTTPS Correction			
- HTTP Status			
Optimisation			
(301,302,404)			
- WWW Resolve			
Optimisation			
- On Page SEO Content Report			
(Inclusive of implementation)			
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- Meta Title Optimisation
- Meta Description

Optimisation

- Meta Keywords Optimisation
- Headings Optimisation
- Copyediting of Existing Website Content to

Include Keywords

- URL Optimisation
- Text/HTML Ratio Optimisation
- Image Alt Optimisation
- Onsite Linking Optimisation
- Off Page SEO Optimization

AND

- 3 months Social Media Advertising (Facebook & Instagram) Campaign
- Set Up of Facebook Business Manager & Instagram Business Page
- Up to 5x Paid Campaigns across 3 Months:
- Creation of Campaign, Ad Set & Ad Copy
- Identifying SMA Campaign Objectives
- Creation of Target Audience & Bidding Strategy
- Drafting of Campaign Captions & Graphic Artwork

KPI/ROAS:

- SEO: 30% of Keywords to Rank on Page 1 (Applicable for 6 months campaign period) (Estimated ROAS calculation to be provided upon Project Onboarding)
- SMA: 30% to 80% Increase in Social Media Reach (Estimated ROAS calculation to be provided upon Project Onboarding)
- c. Digital Assets Creation

Search Engine Optimisation

				Total (S\$):	\$7,800
5.	Others NA	NA	NA	NA	NA
-	1 hour x2 sessions Online Training Handover Checklist Documentation				
4.	Training	Inclusive	Inclusive	Inclusive	Inclusive
4	Copy (Image Based) for Paid Campaigns - Up to 2 Rounds of Changes / Artwork d. Review and Recommendations Search Engine Optimisation Monthly Campaign Report: - SEO Monthly Growth Report for 10 Keywords - Website Data Analytics Report - Recommendations Report AND Social Media Advertising Monthly Campaign Report: - SMA Monthly Paid Campaign Conversion Report - Recommendations Report - Recommendations Report Final Project Report	Inclusive	Inclusive	Inclusiva	Inclusive
	AND Social Media Advertising - 5x Graphical Artwork Design &				
	- Creation of Search Engine Friendly Blog Articles (3x) - Up to 1000 Words / Blog Article				

^[1] A higher upgrade of the software version is acceptable, for example solution version 3.x allow anything from 3.0 to 3.999

^[2] SGTech may exercise the option to extend the Eligibility Period for an additional oneyear ("Renewal Eligibility Period")

All prices excluding GST.