

## Annex A

### MOUs / LOIs / Agreements signed at the 6<sup>th</sup> Singapore-China Trade and Investment Forum (SCTIF)

#### MOU 1

YCH Group - New Land-Sea Corridor Operation Co., Ltd (NLSC)  
叶水福集团 - 陆海新通道运营有限公司

Under the CCI- ILSTC framework, the MoU will cover collaborations in the following areas:

- Building of Sustainable Partnerships
- Supply Chain Services
- Financial Services
- Digitalisation
- Co-sharing of resources and market exploration

Founded in 2017, the New Land-Sea Corridor Operation Co., Ltd (NLSC) is a pan-regional integrated transportation platform to carry out the national New Western Land-Sea Corridor overall planning. Founded by the '13+2' provinces' (autonomous regions and municipalities) government, it is the main promoter and core operation platform of the new land-sea corridor.

YCH Group is Singapore's leading homegrown integrated end-to-end supply chain partner to some of the world's largest brands and aspiring growth companies. Headquartered in Singapore at Supply Chain City, Asia's supply chain nerve centre, YCH's extensive network of DistriParks and supply chain hubs are strategically located in more than 100 cities across the Asia Pacific, including Greater China, India and ASEAN.

The New International Land-Sea Trade Corridor (ILSTC), jointly established by the ASEAN states and China, is a major trade and logistics passage connecting China with Asia and Europe.

In 2018, Singapore and China signed a Memorandum of Understanding (MOU) to develop the New International Land-Sea Trade Corridor under the China-Singapore (Chongqing) Demonstrative Initiative on Strategic Connectivity (CCI).

Under the CCI- ILSTC framework, this partnership between YCH Group and NLSC will be able to create synergistic effect in facilitating one of the world's most important trade corridors. It provides companies from both ASEAN and China the access to each other's growing markets to look beyond just a physical logistic passage, but to deepen critical areas such as digital supply chain, financing and trade.

在“中新（重庆）战略性互联互通示范项目”框架下，本谅解备忘录将涵盖以下领域的合作：

- 建立可持续的合作伙伴关系
- 供应链服务
- 金融服务
- 数字化

- 资源共享和市场开发

陆海新通道运营有限公司（简称 "陆海新通道公司"）成立于 2017 年，是执行国家西部陆海新通道总体规划的泛区域综合交通平台。它由'13+2'省（区、市）政府共同组建，是新陆海通道的主要推动者和核心运营平台。

叶水福集团是新加坡本土领先的端到端综合供应链合作伙伴，客户包括一些全球最大的品牌和有发展潜力的公司。总部位于亚洲供应链神经中枢--新加坡供应链城，叶水福的分销集散园和供应链枢纽网络遍布亚太地区 100 多个城市，包括大中华地区、印度和东盟。

2018 年，新加坡与中国签署了《谅解备忘录》，在中新（重庆）战略性互联互通示范项目（CCI）下建设国际陆海贸易新通道。

在 "中新（重庆）战略性互联互通示范项目 "框架下，叶水福集团与陆海新通道公司的合作将产生协同效应，促进世界上最重要的贸易走廊之一的发展。它为东盟和中国的公司提供了相互融入对方不断增长的市场的机会，使其不仅仅着眼于物理通道的相连，而是深化数字供应链、融资和贸易等关键领域。

**Estimated MOU Value in SGD: SGD 5 million**

## MOU 2

YCH Group - Shanghai Shine-Link International Logistics Co., Ltd  
叶水福集团 - 上海畅联国际物流股份有限公司

The collaboration between YCH and SLC aims to build a platform of collaboration to assist Singaporean and ASEAN clients to enter China market, and vice versa:

- Sharing of logistics network resources in China and ASEAN
- Connectivity & Supply Chain solutions to build gateway into Singapore and ASEAN markets.
- Digital supply chain solutions to future-proof Import-Export trade
- Market-Entry consultancy services for targeted high-value sectors

Shanghai Shine-Link International Logistics Co., Ltd, listed in September 2017, is a state-owned enterprise. Investors mainly include the Shanghai Pudong New Area State-owned Assets Supervision and Administration Commission, Shanghai Yidian (Group) Co., Ltd., Shanghai Waigaoqiao Free Trade Zone Joint Development Co., Ltd., and China Eastern Airlines Financial Holdings Co., Ltd., focusing on providing lean supply chain management services for international multinational enterprises.

YCH Group is Singapore's leading homegrown integrated end-to-end supply chain partner to some of the world's largest brands and aspiring growth companies. Headquartered in Singapore at Supply Chain City, Asia's supply chain nerve centre, YCH's extensive network of DistriParks and supply chain hubs are strategically located in more than 100 cities across the Asia Pacific, including Greater China, India and ASEAN.

With the accelerating growth in trade partnership between Singapore, ASEAN and China, there is an urgent need for advanced cross-border supply chain services.

The joint collaboration between YCH and SLC aims to build a supply chain connectivity platform to bring Chinese companies to Singapore and ASEAN region, and to assist Singaporean and ASEAN clients to enter China market.

This collaboration will invest in expanding access to logistics network resources in China and ASEAN, and building Gateway services into Singapore and ASEAN markets, echoing the Belt-and-Road Initiative.

Key focus will be placed on targeted high-value sectors such as medical devices, EV manufacturing and sustainability-related industries.

Our collaboration focuses on digital services and advanced supply chain solutions to build a resilient, agile and future-proof multi-lateral Import-Export trade.

叶水福与畅联国际物流的合作旨在建立一个合作平台，帮助新加坡和东盟的客户进入中国市场，并协助中国的客户进入新加坡和东盟市场。

- 共享中国和东盟的物流网络资源
- 借助互联互通和供应链解决方案，建立进入新加坡和东盟市场的门户

- 面向未来的进出口贸易数字供应链解决方案
- 为高附加值行业伙伴提供市场进入咨询服务

上海畅联国际物流股份有限公司，于 2017 年 9 月上市，是一家国有控股企业，投资方主要包括上海市浦东新区国有资产监督管理委员会、上海仪电（集团）有限公司、上海外高桥保税区联合发展有限公司、东航金控有限责任公司等，专注于为国际跨国企业提供精益供应链管理服

务。

叶水福集团是新加坡本土领先的端到端综合供应链合作伙伴，客户包括一些全球最大的品牌和有发展潜力的公司。总部位于亚洲供应链神经中枢--新加坡供应链城，叶水福的分销集散园和供应链枢纽网络遍布亚太地区 100 多个城市，包括大中华地区、印度和东盟。

随着新加坡、东盟和中国之间贸易伙伴关系的加速发展，迫切需要先进的跨境供应链服务。

叶水福与畅联国际物流的合作旨在建立一个供应链连接平台，将中国企业引入新加坡和东盟地区，并协助新加坡和东盟客户进入中国市场。

这项合作将投资扩大中国和东盟的物流网络资源，并建立进入新加坡和东盟市场的门户服务，以响应 "一带一路" 倡议。

重点将放在高附加值行业，如医疗器械、电动汽车制造和可持续发展相关行业。

我们的合作重点是数字服务和先进的供应链解决方案，以建立一个韧性、灵活和面向未来的多边进出口贸易。

**Estimated MOU Value in SGD: SGD 10 million**

### MOU 3

Aspine Wellness – CIIC Guanaitong (Shanghai) Technology Co., Ltd.  
煦洋健康 - 中智关爱通（上海）科技股份有限公司

The two parties will jointly build a health service platform targeting employees and providing professional and comprehensive healthcare services to clients in China and ASEAN.

Aspine Wellness will also utilise Singapore's high quality international education and training resources to provide 500 study and training sessions for CIIC Guanaitong.

**CIIC Guanaitong (Shanghai) Technology Co., Ltd.** (stock code: 871282) is a distinguished digital human resource management platform designed to streamline the allocation of specialised budgets for corporate employees. It operates under the auspices of the esteemed China International Technology and Intelligence Cooperation Group Co., Ltd., earning recognition as a "Scientific and Technology Development" role model and a benchmark enterprise in the realm of managing critical state-owned enterprises human resource function.

At the core of CIIC Guanaitong's mission lies the meticulous handling of multifaceted employee budgets, encompassing various elements such as benefits, allowances, and health-related expenses. Beyond this, the company leverages its robust infrastructure and resource integration capabilities to deliver personalised, high-frequency, and high-value services to its organisational members, addressing their needs in areas as essential as sustenance, clothing, accommodation, and transportation.

To date, CIIC Guanaitong has proudly served over 24,000 enterprises, government agencies, and institutions, impacting the lives of more than 11 million individuals.

本合作将重点打造针对企业员工健康服务平台，为中国、东盟国家地区的客户提供专业和全面的专业医疗健康服务。

在人员交流和培训方面，煦洋健康将利用新加坡优质的、国际化的教育培训资源，为中智关爱通提供 500 人次研学和培训。

中智关爱通（上海）科技股份有限公司（证券代码:871282）是中国国际技术智力合作集团有限公司旗下基于“互联网+员工服务”的数字化管理平台，是国务院国资委“科改示范企业”和国有重点企业管理标杆创建行动“标杆企业”。中智关爱通业务涵盖福利、津贴、健康等在内的员工多科目预算的分发管理、数据归集及财务分析；同时依托上下游资源整合能力，为组织内的成员提供衣食住行等高频强粘度场景的个性化品质服务。

**ASPINE WELLNESS PTE LTD** 是一站式脊柱康复标准化解方案服务商，以预防及精准医疗为业务核心，通过多元服务整合发展线上智慧医疗平台，配套高端脊柱中心及培养专科人才，致力为客户提供最专业、安全、有效的脊柱康复服务。

新加坡 **Aspine Wellness** 公司借助本次进博会的有利契机携手与中智爱通（上海）科技股份有限公司共同打造针对企业员工健康服务平台，面向东盟链接东南亚国家地区，达成全面战略合作协议，为中国、东盟国家地区的客户提供专业和全面的专业医疗健康服务。

在人员交流和培训方面，我们将利用新加坡优质的、国际化的教育培训资源，为中智关爱通提供 500 人次研学和培训。

我们也充分利用双方的地理位置优势，依托中国广阔的市场，吸引东盟各国与中智关爱通的全面合作。新加坡作为海上丝绸之路的重要节点，作为中企一带一路的重要桥梁和纽带。

Estimated MOU Value in SGD: SGD 50 million

#### MOU 4

GOLUCK Trading Singapore Pte. Ltd. - Shanghai University of Engineering and Technology  
新加坡古腊国际贸易有限公司 - 上海工程技术大学的研发合作

R&D cooperation between Singapore Feasurge New Materials (Brand under GOLUCK Trading Singapore Pte. Ltd.) and Shanghai University of Engineering and Technology. The core of research and development is the research and development of core materials and alternative materials of 100% pure bio-based phase change materials. This technology caters to today's society's demand for green, environmentally friendly, and renewable new materials. As a new lifestyle material, it can greatly improve and enhance consumers' living environment. Because we will conduct research and development in the phase change building materials sector (including but not limited to phase change flooring, phase change gypsum boards, phase change coatings, etc.).

The signing of this agreement also means closer cooperation between Singaporean companies and Chinese universities, bringing new opportunities to the new ecology of production, learning, research and application in Singapore and China. It will open up more avenues and diverse methods of cooperation for technology transfer, technology collaboration, and technology investments between Singapore and China in the future.

新加坡沅翻新材料(新加坡古腊国际贸易有限公司的旗下品牌) 与上海工程技术大学的研发合作。研发核心为 100%纯生物基相变材料的核心材料研发及替代性材料研发。此技术迎合当今社会对绿色、环保、可再生的新材料需求，并且作为一种全新的生活方式材料，可以大大改善及提高消费者的生活环境。因为我们会在相变建筑材料板块进行研发（包括但不限于相变地板、相变石膏板、相变涂料等等）。

此次协议的签署也意味着新加坡企业与中国大学之间的合作更加紧密，为新中两国在产、学、研、用新生态带来新的机遇。为未来新中两国技术转移、技术合作及技术投资方面开启更多方面，更多维度的合作方式。

Estimated MOU Value in SGD: SGD 2 million

## MOU 5

GOLUCK Trading Singapore Pte. Ltd. - Shanghai University of Engineering and Technology - Tianjin University of Technology

新加坡古腊国际贸易有限公司 - 天津工业大学 - 天津工业大学

R&D cooperation between Singapore Feasurge New Materials (Brand under GOLUCK Trading Singapore Pte. Ltd.) and Shanghai University of Engineering and Technology. The core of research and development is the research and development of core materials and alternative materials of 100% pure bio-based phase change materials. This technology caters to today's society's demand for green, environmentally friendly, and renewable new materials. As a new lifestyle material, it can greatly improve and enhance consumers' living environment. The cooperation with Tianjin University of Technology will focus on the research and development of textile materials (including but not limited to wet spinning, melt spinning, electrospinning, etc.).

The signing of this agreement also means closer cooperation between Singaporean companies and Chinese universities, bringing new opportunities to the new ecology of production, learning, research and application in Singapore and China. It will open up more avenues and diverse methods of cooperation for technology transfer, technology collaboration, and technology investments between Singapore and China in the future.

新加坡沅翻新材料(新加坡古腊国际贸易有限公司的旗下品牌)与天津工业大学的研发合作。研发核心为 100%纯生物基相变材料的核心材料研发及替代性材料研发。此技术迎合当今社会对绿色、环保、可再生的新材料需求,并且作为一种全新的生活方式材料,可以大大改善及提高消费者的生活环境。与天津工业大学的合作将会聚焦于纺织材料方向(包括但不限于湿法纺织,熔融纺织,静电纺丝等)方面的研发。

此次协议的签署也意味着新加坡企业与中国大学之间的合作更加紧密,为新中两国在产、学、研、用新生态带来新的机遇。为未来新中两国技术转移、技术合作及技术投资方面开启更多方面,更多维度的合作方式。

Estimated MOU Value in SGD: SGD 2 million

## MOU 6

LaLynn Pte Ltd – Golden Eye Corp Limited – Feast Creative Foods Ltd  
拉琳有限公司 - 金眼有限公司 - 盛宴创意食品有限公司

Through the signing of this MOU which lays out the working arrangements between the three companies as well as NDA and NCA arrangements, our primary objective is to facilitate the seamless expansion of companies while offering comprehensive on-the-ground assistance in the domains of market research, sales, and marketing strategies.

本合作旨在建立牢固的伙伴关系，协助企业有效扩张，并在市场研究、营销、销售领域扩张提供实地支持。

Estimated MOU Value in SGD: SGD 500,000

## MOU 7

Singapore International FLS Corp – Nanjing Lianghe Cultural Development Co., Ltd.  
新加坡国际泛乐集团 - 南京量禾文化发展有限公司

The International FLS Corp Group from Singapore and Nanjing Lianghe Cultural Development Co., Ltd. have signed a collaboration agreement to jointly work on a study-abroad program in Singapore. This collaboration aims to enhance bilateral relationships between the two countries, foster talent development, and contribute to the prosperity and progress of both nations.

新加坡国际泛乐集团（International FLS Corp）与南京量禾文化发展有限公司签署了合作框架协议，共同推动新加坡留学的项目。此合作旨在推动双方国家之间的双边关系，促进人才的培养，为两国的繁荣与进步贡献力量。这一合作协议不仅有助于加强两国之间的紧密合作，还为跨国人才的培养提供了宝贵的机会，促进了更多跨国界的关系发展。

Estimated MOU Value in SGD: SGD 300,000



## MOU 8

Singapore International FLS Corp – Changsha WES Group  
新加坡国际泛乐集团 - 长沙玮仕集团

Singapore's International FLS Corp has entered into a significant collaboration with Changsha's WeiShi Education Management Group. Under this partnership, iFLS provides several online educational tools to the international schools managed by the WES Group:

- An online question bank integrated with Singapore's educational content.
- An internship and employment programme for early childhood educators from China to Singapore.

The content of this question bank not only enhances the academic experience of students but also ensures a comprehensive and diverse learning environment. Furthermore, it strengthens WES Group's advantage in offering Singapore's curriculum to its international students. On the other hand, the internship and employment programme aids Singaporean employers in identifying suitable Chinese-speaking early childhood educators and facilitates their journey to study in Singapore.

The partnership between Singapore's International FLS Corp and Changsha's WES Group is a testament to the growing bilateral trade ties between Singapore and China. This collaboration will see International FLS Corp supplying WES Group with an online question bank imbued with Singaporean content. Beyond emphasising the importance of top-tier educational resources in the digital age, this move is symbolic of the harmonious exchange and mutual benefits realised by both nations in their educational sectors. As the question bank integrates into WES Group's international schools, it stands as a beacon of the shared commitment to quality and diverse learning, further solidifying the symbiotic relationship between Singapore and China.

本合作为玮仕集团管理的几所国际学校提供新加坡线上教育工具：

- 提供融合新加坡教育内容的在线题库，帮助提高学生的学术体验。
- 提供新加坡幼师实习和就业机会，帮助新加坡雇主找到合适的华文幼教老师并安排他们来到新加坡学习。

新加坡国际泛乐集团与长沙的玮仕教育管理集团达成了重要合作，为玮仕集团管理的几所国际学校提供新加坡线上教育工具：融合新加坡教育内容的在线题库。这个题库的内容不仅有助于提高学生的学术体验，确保一个全面且多样的学习环境，并且增强玮仕集团在为国际学生提供新加坡课程方面的优势。另外，两家公司也签署合作备忘录，就新加坡幼师实习和就业项目进行合作，帮助新加坡雇主找到合适的华文幼教老师并安排他们来到新加坡学习。

新加坡国际泛乐集团与长沙的玮仕集团的合作协议是新加坡和中国之间不断增长的双边贸易关系的证明。新加坡国际泛乐集团将为玮仕集团提供一个融入新加坡内容的在线题库。这不仅强调了在数字时代高质量教育资源的重要性，更象征着两国在教育领域中的和谐交流和互惠互利。随着题库在玮仕集团的国际学校中的整合，这进一步巩固了新加坡和中国之间互惠互利的关系，彰显两国对高质量和多样化学习的共同承诺。

Estimated MOU Value in SGD: SGD 80,000

## MOU 9

Health 101 Holding Pte Limited - Huizhou 101 Health Food Co., Ltd  
健康 101 控股有限公司 - 惠州市壹零壹健康食品有限公司

The cooperation includes:

- Working together to provide health solutions on major problems such as diabetes
- Through market education, enhance the competitiveness of the brand Sugar Flush
- Tapping on the distribution network of Sugar Flush, further integrate the sales channel for Sugar Flush, particularly to the other potential partners in the Greater China market and beyond.

This cooperation with Huizhou 101 Health Food Co., Ltd., with an estimated sales volume of S\$10 million in 2024, represents a significant milestone for Singapore Health 101 Holdings Pte. Ltd. The importance of this collaboration includes:

1. Diabetes poses a major global health challenge. This partnership can further expand its application and benefits within Greater China and global markets.
2. This robust alliance will strengthen Sugar Flush's competitiveness within the industry, promoting market education and wider adoption.
3. We will leverage Sugar Flush's distribution network to deliver our existing products and promote our technologies and offerings to other partner companies in the health sector within Greater China and the global markets.

本合作包括:

- 针对预防糖尿病等重要问题共同提供健康解决方案
- 推动市场教育和普及，增强旗下品牌 Sugar Flush 在行业内的竞争力
- 利用Sugar Flush 的分销网络，将现有产品进行分销，并将技术和产品推广至大中华区及其他地区的健康领域合作企业

此次与惠州市壹零壹健康食品有限公司合作，预估 2024 年的销售金额为 1000 万新币，是新加坡健康 101 控股私人有限公司一个重要的里程碑。合作的重要意义包括:

1. 糖尿病是全球面临的重大健康问题，此合作可以进一步扩大在大中华区的应用并获益。
2. 强强联手将进一步增强 Sugar Flush 在行业内的竞争力，推动市场教育和普及。
3. 利用Sugar Flush 的分销网络，将现有产品进行分销，并将技术和产品推广给大中华区的其他健康领域合作企业。

Estimated MOU Value in SGD: SGD 10 million

## MOU 10

UGEL – CdfSunrise  
UGEL - 中免日上

UGEL and CdfSunrise first made contact during the 5th CIIE. Since Blé de Fonty's products were listed in CdfSunrise's online shop last December, they have received recognition and appreciation from CdfSunrise's fans. Due to the excellent cooperation results over the past 10 months, both parties have expressed their desire to continue this collaboration for a second year.

CdfSunrise, a renowned duty-free product dealer in China with a vast database of high-quality consumers, offers a strategic opportunity for Blé de Fonty to expand its product exposure to its intended consumer base. Simultaneously, this partnership will enhance awareness of Singaporean brands and products among Chinese consumers.

UGEL 和中免日上在第五届进博会期间首次接触。自从去年 12 月枫缇的产品在中免日上的网店上架以来，得到了中免日上粉丝们的认可和好评。鉴于过去 10 个月的良好合作成果，双方愿继续开展第二年的合作。

中免日上是国内著名的免税品经销商，拥有庞大的优质消费者数据库。与中免日上合作，将轻松精准地扩大枫缇产品对目标消费者的曝光率。同时，也将帮助更多的中国消费者更好地了解新加坡品牌和新加坡产品。

Estimated MOU Value in SGD: SGD 1 million

## MOU 11

### Alchemy Foodtech - Wei Chuan

爱康米食品科技公司-中国食品饮料巨头味全集团

This MOU Agreement is between Alchemy Foodtech and China's dairy and beverage giant, Wei Chuan. This marks the start of a series of collaborations with Wei Chuan's FMCG divisions to innovate, grow and increase awareness of Alchemy's technology. Developed in Singapore, Alchemy's food tech solutions can reduce sugar, calories and GI (Glycemic Index) of instant food and beverages, without compromising on taste and texture. That's not all, the nutritional value of these products will be enhanced significantly to promote better gut and heart health.

#### **Wei Chuan's Background:**

Founded in 1953, Wei Chuan specialises in providing consumers with fresh, healthy, and reliable refrigerated beverages and dairy products. The company entered the mainland China market in 2001 in six major categories with Wei Chuan's Daily C Juices, Wei Chuan's premium yogurt range, probiotics, curated dairy products, grain milk, and Bernachon coffee. This diverse range of offerings has solidified Wei Chuan as a household brand in China.

#### **Significant Milestones in Collaboration:**

1. Leveraging Alchemy's technology, Wei Chuan will benefit from various applications of jointly-developed new B2C products in the Greater China market.
2. Leveraging Wei Chuan's production facilities, Alchemy will be able to drop COGS by up to 30%, which in turn makes Alchemy's technology more accessible and affordable for other F&B businesses worldwide to uptake.
3. Leveraging Wei Chuan Foods Co's network for B2B distribution of Alchemy's existing products will extend the reach of Alchemy's technology to other F&B businesses in Greater China.

本谅解备忘录及投资协议由爱康米食品科技公司与中国食品饮料巨头味全集团签署。我们将与味全的各事业部密切合作，不断创新、拓展，并为新加坡原创技术解决方案带来更多关注。该解决方案可在不牺牲食品和饮料口感和质地的前提下，提高其营养价值、降低糖分、热量和升糖指数。

#### **关于味全：**

味全创立于 1953 年，专注为消费者提供“新鲜、健康、安心”的冷藏饮料及乳制品。2001 年进入大陆市场，旗下产品包括味全活性乳酸菌、味全每日 C 果汁、味全优酪乳、味全严选牧场牛奶、谷物奶、贝纳颂咖啡等六大品类，是中国家喻户晓的国民品牌。

#### **强强联手的重要意义：**

1. 味全将从双方共同开发的新 B2C 产品中进一步扩大在大中华区市场的应用并获益。

2. 利用味全的生产设施，将降低爱康米 30%的生产成本，并将进一步扩大爱康米在食品饮料行业的竞争力，从而推进市场普及。
3. 利用味全食品的分销网络，将爱康米现有产品进行 B2B 分销，并将我们的技术和产品推广到大中华区的其他餐饮业务中。

Estimated MOU Value in SGD: SGD 6 million

#### MOU 12 (signed by non-exhibitor)

CrimsonLogic – Anbikuai Technology (Shenzhen) Co., Ltd - Shenzhen Electronic Data Exchange port Co., Ltd  
 劲升逻辑有限公司 - 安必快科技（深圳）有限公司 - 深圳市鹏海运电子数据交换有限公司

With the objective of data security management, this cooperation will explore the application of blockchain technology to establish a data sharing system, providing a secure and trustworthy technical environment for realising the functions of "customs clearance + logistics" tracking of goods in the Greater Bay area.

It will also actively promote comprehensive cooperation in the field of shipping and trade financial services in the Greater Bay area. Through the empowerment of "blockchain + data", it can provide trade certification services for new types of trade such as digital trade, service trade, offshore trade, etc., promoting the high-quality development of foreign trade in the Greater Bay area.

此合作将在保障数据安全管理的的要求下，探索运用区块链技术，建立一套数据共享体系，为实现大湾区地区货物“通关+物流”状态跟踪等功能提供安全、可信的技术环境。

同时积极推进大湾区地区的航贸金融服务领域的全面合作，通过“区块链+数据”的赋能，为数字贸易、服务贸易、离岸贸易等新型贸易形态提供贸易验真等服务，促进大湾区外贸高质量发展。

Estimated MOU Value in SGD: SGD 500,000

### MOU 13 (signed by non-exhibitor)

CrimsonLogic – Shandong Province Electronic Port  
劲升逻辑有限公司 - 山东省电子口岸

CrimsonLogic's collaboration with the Shandong Province Electronic Port Platform will revolve around cooperation between the bilateral electronic ports of Shandong and Singapore, promoting comprehensive cooperation in the field of international trade interconnectivity. Building upon this foundation of cooperation, we aim to expand the scope of collaboration for bilateral customs clearance between Shandong and Singapore.

Furthermore, we have explored data security cooperation to achieve functionality within the scope of service, including tracking the status of goods and "customs + logistics," providing a secure technical environment. In addition, there is a desire to establish a joint operation centre for Shandong and Singapore.

新加坡劲升逻辑集团与山东省电子口岸平台的合作，双方将围绕鲁新双边电子口岸间的合作，推动在国际贸易互联互通领域的全面合作。我们依托合作基础，扩大山东与新加坡双边通关的合作范围。

其次，我们还做了数据安全合作的探讨，实现服务功能范围内的货物和“通关+物流”状态跟踪的功能，提供一个安全的技术环境。此外，希望建立鲁-新单一窗口联合运营中心。

Estimated MOU Value in SGD: SGD 500,000