



ORIENTATION FOR SBF MEMBERS

Your Journey To A Future-Ready Network

21 March 2024



SBF Membership

Why, What, How

Mr Kok Ping Soon
Chief Executive Officer



SBF MEMBERSHIP

WHY, WHAT, HOW

End of “Business-as-Usual” (BAU)



Heightened Geopolitical Tensions

- US-China rivalry leading to bifurcation
- Rise of populism in advanced and developing countries
- Russian invasion of Ukraine
- Israel – Hamas War



Global Economic Uncertainty

- Downturn in global electronics industry
- Turbulence in US and European banking sector
- Global inflationary pressures



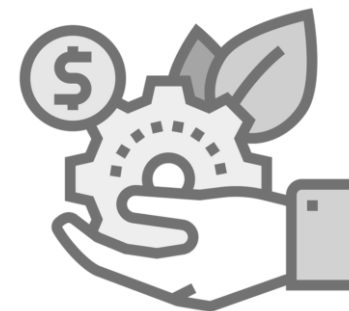
Local Structural Challenges

- Rapidly ageing population
- Greater fiscal spending for social needs
- New operating cost baseline



Accelerated Technology Pace

- Generative AI & Digitalisation
- 5G/Internet of Things/Virtual Reality
- Autonomous vehicles & industrial automation

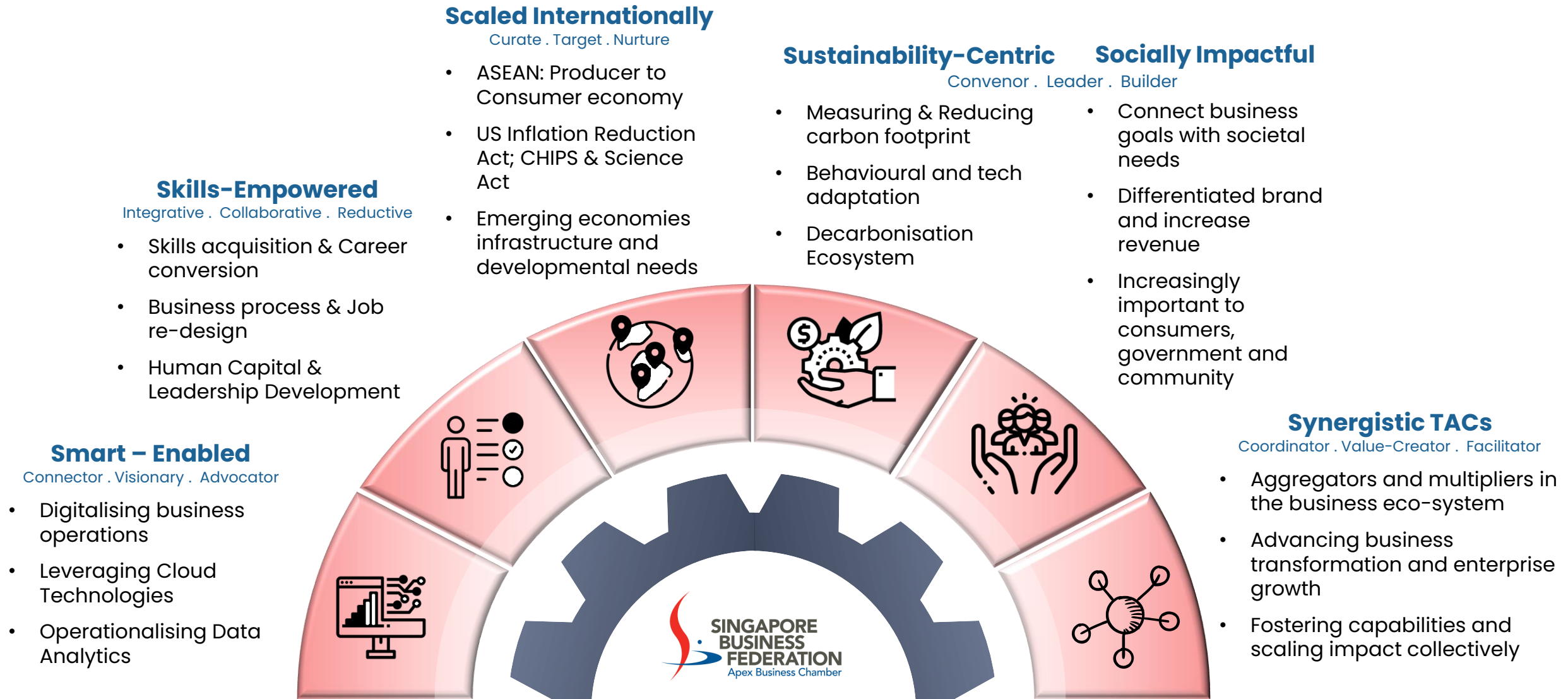


Net-Zero Transition

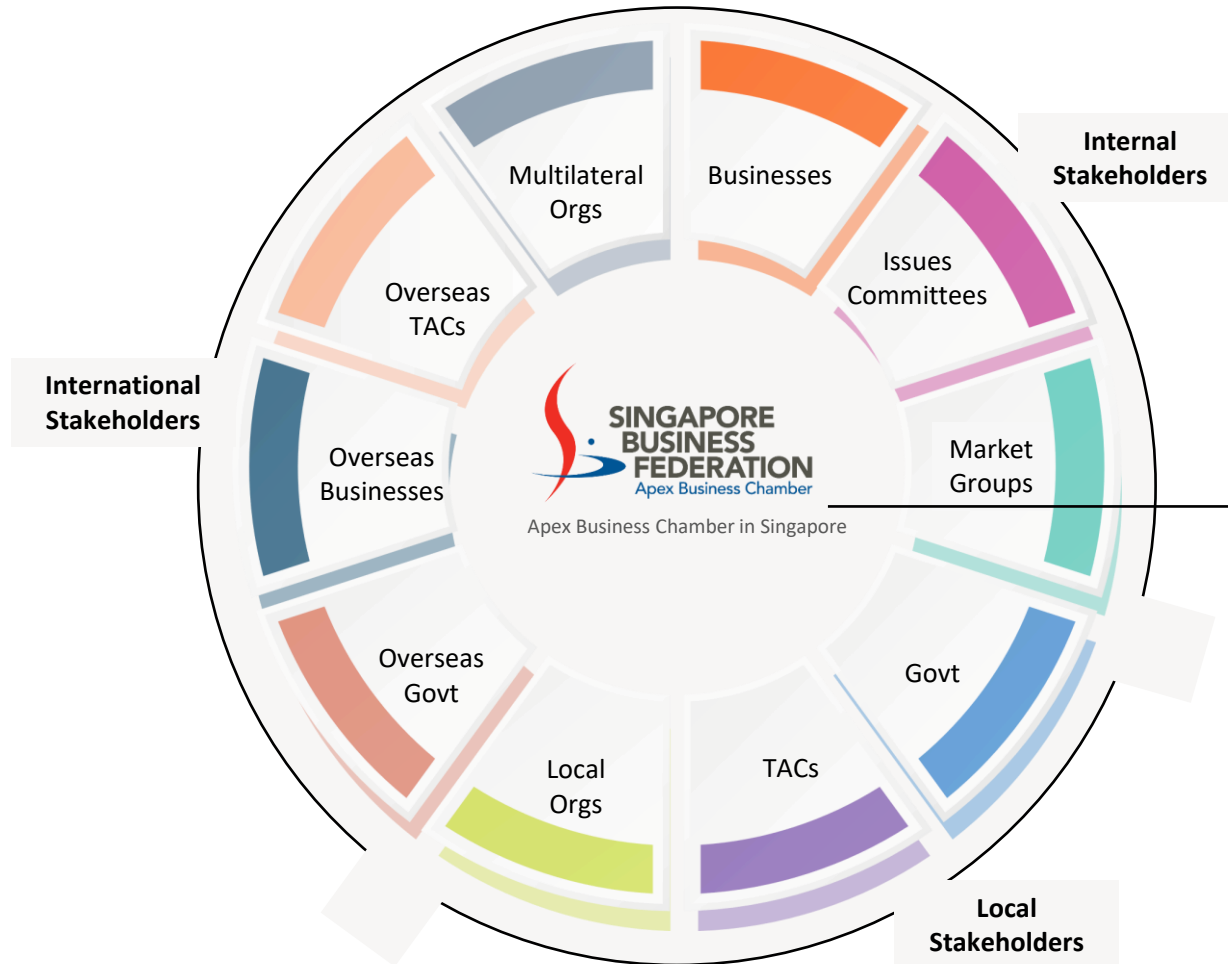
- Singapore Green Plan 2030 Targets
- Statutory and Buyer Sustainability Report Requirements
- Increasing Carbon Tax to \$25/tCO₂e in 2024 & \$50-\$80 by 2030

Re-defining BAU with SBF

Transforming Operating Models | Build New Capabilities | Be Future-Ready



Operating in the nexus of government, businesses & TACs, SBF can shape the change needed and drive growth of businesses



>30,000 members

>25,000 participants engaged

>13,000 companies engaged

>600 activities organised

>20 core programmes offered

>60 TACs partnered

SBF : Advancing Interest of Singapore Business Community

Shape Solutions

|

Build Partnerships

|

Foster Capabilities



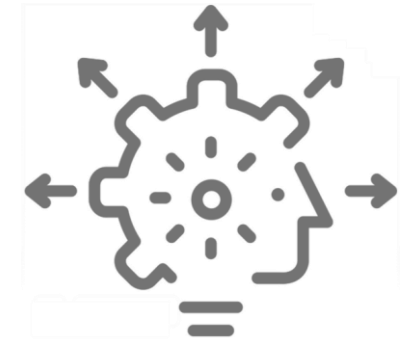
Shape Solutions (Policy)

- Provide feedback to Policy & Regulations through surveys, FGDs, Dialogues
- Tap on domain expertise in Internationalisation, Human Capital, Digitalisation



Build Partnerships (Platforms)

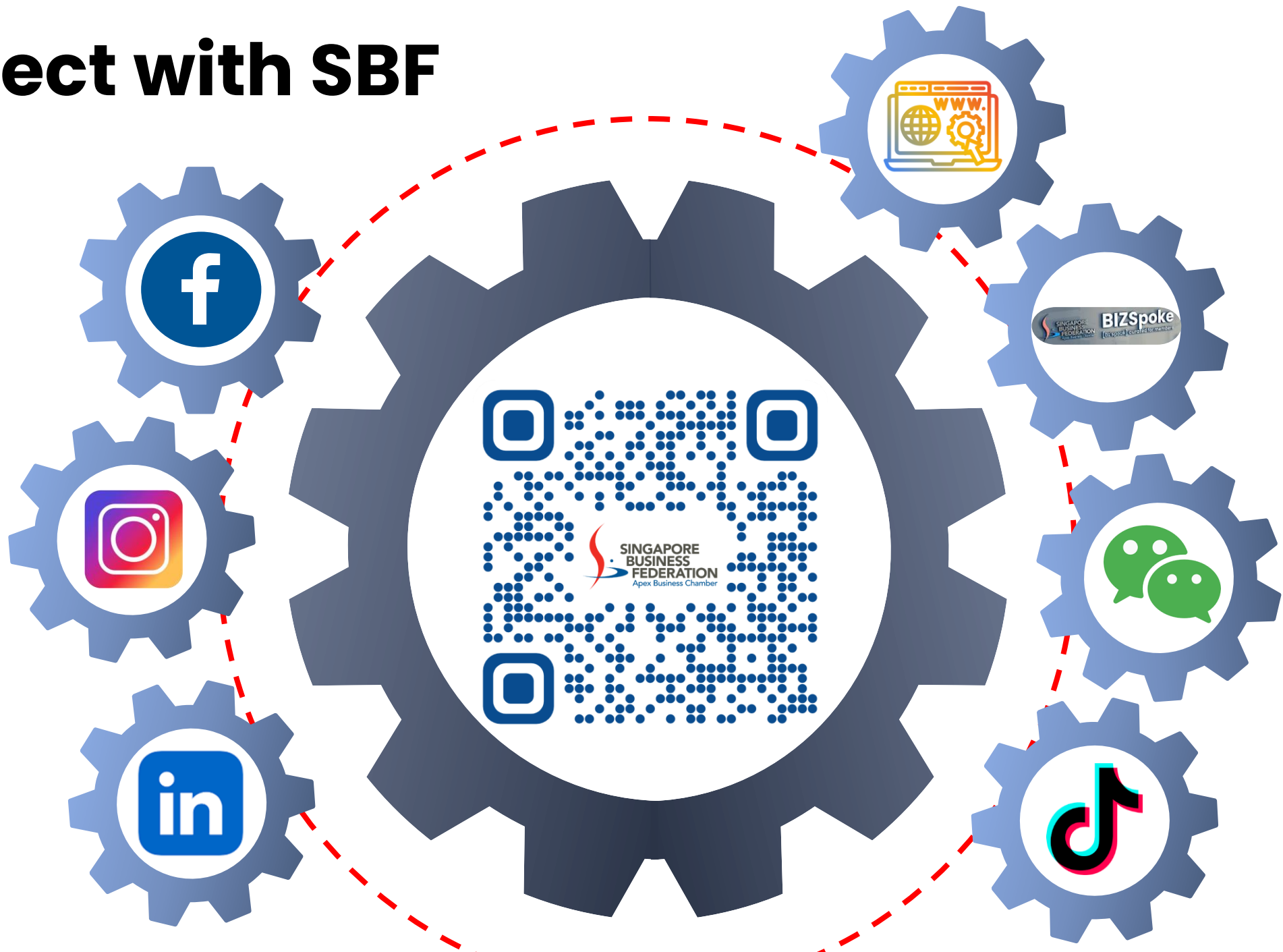
- Showcase your business at SBF events (>600 annually) and channels
- Participate in SBF Networks of Issues, People and Markets



Foster Capabilities (Programmes)

- Sign up for Programmes on Digitalisation, Internationalisation and Skills to Recruit, Reskill and Upskill

Connect with SBF





Think Global, Thrive Local: Scaled Internationally for Global Growth

Mr Ray Kwan

Director

International Business Division

Internationalising with SBF

GLOBAL CONNECT @SBF

AN INITIATIVE BY

Enterprise
Singapore

SINGAPORE
BUSINESS
FEDERATION
Apex Business Chamber

OUR RESULTS



ESTABLISHED CONNECTIONS

18,000



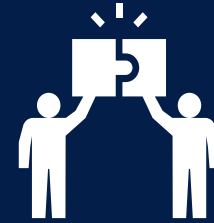
ADVISORIES TO COMPANIES

8,300



PROJECTS FACILITATED

350



BUSINESS MATCHING
AND LEADS

46%



MARKET INFORMATION
REQUEST

27%



BUSINESS REGISTRATION
AND SET UP

15%



OTHER SUPPORT

12%

Internationalising with SBF

GLOBAL CONNECT @SBF

AN INITIATIVE BY

Enterprise
Singapore



LEARN

Markets, FTAs, and
new customers

Webinars and Seminars

- Networking Sessions
- Market Specialist Insights

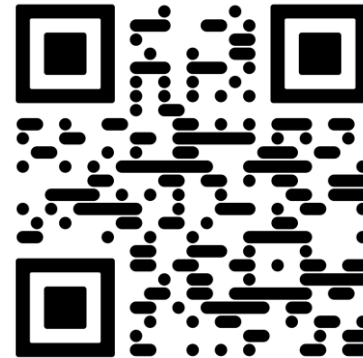
Free Trade Agreement

- Advisories
- Individual Guidance

Overseas Missions

- Overseas Market Workshops
- Trade Shows
- Conferences & Forums

SBF Research



SCAN ME

GlobalConnect@SBF



SCAN ME

Internationalising with SBF

GLOBAL CONNECT @SBF

AN INITIATIVE BY

Enterprise
Singapore



LAND

in markets abroad
physically and
digitally

Singapore Enterprise Centres (SEC)
and Overseas Representation

- Indonesia
- Thailand
- Vietnam
- North America

Co-Working Spaces and Services available

Individual Trip planning and B2B matching

Business Missions

SBF 2024 Flight Plan



Internationalising with SBF

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Enterprise
Singapore

SINGAPORE
BUSINESS
FEDERATION
Apex Business Chamber



LOCALISE

operations
sustainably, for
long term

Grow via Local Networks

- Singaporean Communities
- Foreign Governments
- Foreign Business Chambers

Local In-Market Assistance

- Accounting & Tax
- HR & Marketing
- Legal and Government
- Academia



Internationalising with SBF

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Enterprise
Singapore



CONTACT US

WhatsApp Us



LEVEL 6, SBF CENTER

160 Robinson Road

Singapore 068914



GLOBALCONNECT@SBF.ORG.SG



[HTTPS://GLOBALCONNECT.SBF.ORG.SG](https://globalconnect.sbf.org.sg)

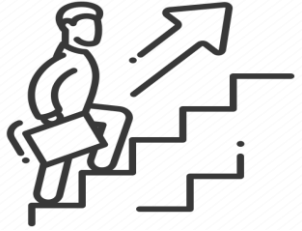


Helping Members Recruit, Upskill And Reskill Their Workforce

Mr Thian Tai Chew

Executive Director
Human Capital Division

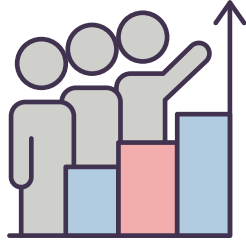
We are helping companies recruit, reskill, redesign jobs and be recognised as a supporter of progressive wage through the following programmes



RECRUIT

Mid-career Pathways Programme (MCP)

- Helps mature mid-career individuals (>40 yrs) look for a full-time role with Host Organisations
- 70% allowance support from Government



RECRUIT

Career Conversion Programme (CCPs)

- SBF handles 4 CCPs :
 - Sustainability
 - Advanced Mfrg
 - Supply Chain & Logistics
 - SME
- Salary Support : Up to 90%, from 3 to 6 months
- (up to \$7,500 per month for mature individuals)



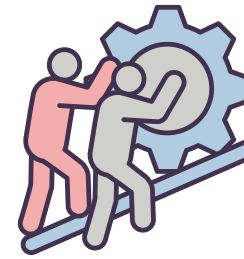
RESKILL, UPSKILL

SBI

- SBI conducts training in 4 areas : Internationalisation, Digitalisation, ESG, Business Operations.
- In 2023, >250 workshops were organised/3,200 participants

New Popular Workshops

- COMPASS Framework
- Generative AI
- Xiaohongshu
- TikTok



REDESIGN JOBS & TRANSFORMATION

Jobs Development Partner programme

- Help SMEs accelerate industry transformation and spur job creation and job redesign.
- JDPP is a complimentary advisory service.
- 19 Industry Transformation Advisors available



RECOGNITION

Progressive Wage (PW) Mark

- Accredits firms that pay progressive wages to lower-wage workers.
- Mark-eligible suppliers and subcontractors must be Mark-accredited for government tenders called from 1 March 2023. This will be extended to include quotations from 1 March 2024

Mid-Career Pathways Programme

Helps mature mid-career individuals (40 yrs and above) acquire industry-relevant experience through attachments with Host Organisations and look forward to a full-time role with the Host Organisation

Host Organisations will need to :



Provide between 4 to 6 mths attachment programme



Provide clear attachment descriptions and development plans



Provide monthly stipend* during attachment

*No CPF



Post attachment vacancies on MCF



Offer a full-time employment by the end of the attachment, if the individual's performance is satisfactory.

Note: For **early conversion** to full-time employment, Host Organisations can continue to receive the remaining approved funding support, if the trainee has completed at least 3 months of the attachment.

Host companies will receive 70% allowance support from Government



Government Funding, with WSG co-funding 70% of Training Allowance

Monthly stipend will depend on attachment, and will be benchmarked to 90% of the median gross wages for equivalent full-time job roles:

Estimated Monthly Training Allowance	\$1,800 - \$3,800
Government Funding of 70%	\$1,260 - \$2,660



Illustration

A Host Organisation offering the following attachments

	Attachment Offered	Number of Mature Mid-Career Individuals	Proposed Monthly Stipend per Mature Mid-Career Individual	Funding under SGUP	
				Company Outlay per pax (30%)	Govt Funding per pax (70%)
1	Business Development Manager	1	\$3,000	\$900	\$2,100
2	Data Analyst	1	\$3,800	\$1,140	\$2,660
		Total:	\$6,800	<u>\$2,040</u>	\$4,760

*Host Organisations must be registered or incorporated in Singapore. This includes SMEs, MNCs, TACs, NGOs and Non-Profit Organisations.

As the appointed Programme Manager, SBF manages the end-to-end process of MCPP

SBF's roles :

- Assist companies in applying for the grant
- Process and approve applications
- Process the disbursement of grants
- Handling Feedback and Complaints

Application is
open since 7
Mar 22



Scan to submit your application
or visit go.gov.sg/sgup-apply



SCAN OR
VISIT [GO.GOV.SG/SGUP-INFO](https://go.gov.sg/sgup-info)
TO LEARN MORE

SBI aims to help SBF members and the wider business community build capabilities through up-skilling and reskilling the workforce

SBF Business Institute

(set up in 2014)

#participants (2023) :
3,200 (include CCPI)

#Workshops (2023) :
250

New Popular Workshops

- COMPASS
- Generative AI
- Xiaohongshu
- TikTok

LEARN @SBF BUSINESS INSTITUTE



4 FOCUS AREAS



INTERNATIONALISATION / TRADE

Acquire essential skills required to maximise business value in areas relating to internationalisation / trade



ENVIRONMENTAL, SOCIAL, AND GOVERNANCE

Future-proof your business in the area of ESG through frameworks and best practices shared by industry experts



DIGITALISATION

Develop digital competencies required to leverage technology to keep up with the industry and remain competitive



BUSINESS OPERATIONS

Improve business efficiency and effectiveness through a range of practical training courses

Download our Training
Calendar Here!



Join our Telegram Channel!
@SBFInternationalisationNetwork

CCP@SBF



CCP-Sustainability

PMETS ONLY

New Hires : 6 Months
Existing Employees : 3 Months

- ✓ Sustainability related roles



CCP-Supply Chain & Logistics

ALL ROLES

Existing Employees : 3 Months

- ✓ Transformation – Automate processes



CCP-SME

PMETS ONLY

New Hires : 3 Months

- ✓ 3 Days Workshop
- ✓ Different Job Role OR Similar Role but from Non-SME



CCP-Wholesale Trade

PMETS :

New Hires : 6 months
Existing Employees : 3 months

Non-PMETS :

- New Hires & Existing Employees : 3 months
- ✓ Different Job Role in Wholesale Trade (WST) or Same Job Role but from a non-WST sector



NEW

CCP- Internationalisation / Overseas Market Immersion Programme (OMIP)

Salary and overseas allowance support up to 12 months for overseas posting

Salary Support

- 70% Salary Support over approved period – Aged Below 40 Years Old
 - 90% Salary Support over approved period – Aged 40 Above & LTU
- Salary Cap raised from \$6,500 to \$7,500 per mth for (a)
 - Salary Cap raised from \$4,000 to \$5,000 per mth for (b)



CCPs reduce the financial risk for companies taking in near-fit individuals

(New Hire Only)	Below 40 yrs (Salary \$5,556) (Cap : \$7,143)	Above 40 years (Salary \$8,333) (Cap \$7,500)
Salary Funded by Govt (Over 6 months)(max)	$0.7 \times 7,143 \times 6 = \$30,000$	$0.9 \times 8,333 \times 6 = \$45,000$
Company's Contribution Salary (Over 6 months)	$0.3 \times 7,143 \times 6 = \$12,857$	$0.1 \times 8,333 \times 6 = \$3,600$
Average over 6 months	\$2,143 (30%)	\$833 (10%)

For Jobs– Redesign and Reskilling (JRR)

(Existing Employees Only)	Below 40 yrs (70% salary capped at \$5,000) Cap Salary = \$7,143	Above 40 years (90% Salary capped at \$7,500) Cap Salary = \$8,333
Salary Funded by Govt (3 months)	$\$5000 \times 3 = \$15,000$ (max)	$\$7,500 \times 3 = \$22,500$ (max)
Company's Contribution	0*	0*
Net Surplus per pax	\$15,000	\$22,500

Existing employee, no additional salary needed

*Training cost not included

Jobs Development Partner (JDP) Programme



Jobs Development Partner Programme, a 3-year program started on 1 Apr 22, is a government initiative to help SMEs accelerate industry transformation and spur job creation and job redesign.

JDPP is a complimentary advisory service offered to interested SMEs.

Features and Benefits



I need help with my business transformation.



Where can I get help?



What are my business transformation priorities?



Where do I start?



How do I transform my workforce?



Industry Transformation Advisors (ITAs)

- **Complimentary service**
- **Access to experienced business advisors**
- **Connector to solution providers and government grants**



Start Your Transformation Journey with JDPP



SMEs in the following sectors:

- Aerospace
- Lifestyle (Food Mfrg, Food services, Furniture, Catering)
- Logistics
- Marine Industry
- Process Industry
- Retail
- Waste Management
- Wholesale Trade



➤ **>388 SMEs**
have already
signed up

**Register
Now !**



Register your interest now at jdp@sbfi.org.sg to secure a limited slot with our ITAs to kick start your transformation journey

Complimentary Advisory to only 250 SMEs per year.

JDPP Testimonial

Customer Satisfaction Score

(Based on 134 companies)

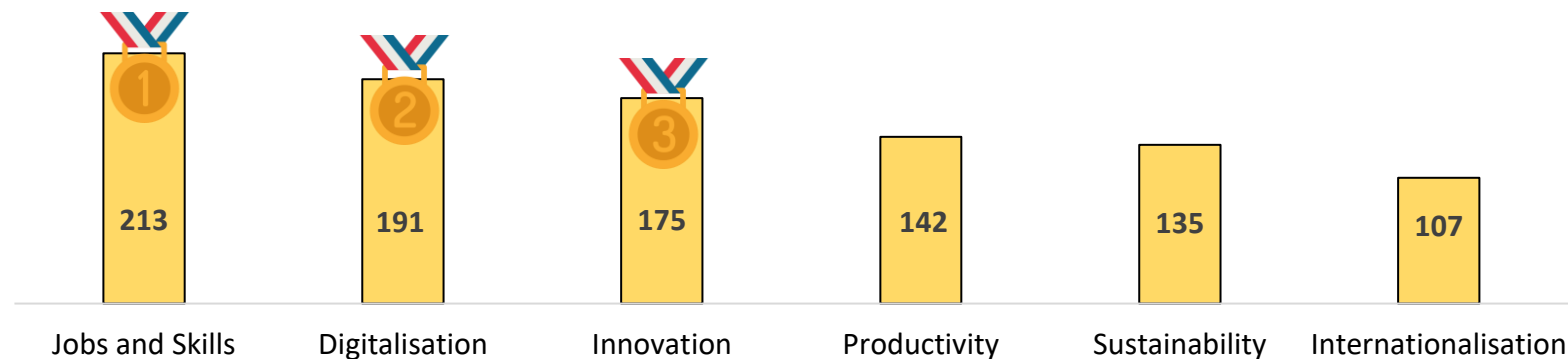


99% Rated satisfied and very satisfied in meeting their expectations

99% Useful & applicable

96% Implementation in next 6 months

Top Transformation Areas



Testimonials from Post-advisory Feedback Forms



Beverage SME :

It was definitely a challenging journey as an SME navigating through the journey of working towards sustainability and I have learned so much from your wealth of experience and sharing during this process. We are glad to have embarked on this journey with you and your support for us!



Maritime Bunker Supplier :

We are able to identify areas where we needed manpower to focus on transforming our company.



Food SME :

I'm grateful that the program was implemented by the ITA. He has massive experience with exporting to multiple markets, and is well-versed with starting a FMCG brand and pushing it out to local and foreign markets. I was able to benefit from his knowledge on compliance, retail, freight, warehousing, etc. Through JDP, I've received his recommendations and we were able to develop solutions immediately. Good stuffs!



The Progressive Wage (PW) Mark accredits firms that pay progressive wages to lower-wage workers. It enables consumers and employees alike to easily identify these progressive employers.

- The PW Mark is **administered by SBF** on behalf of the Tripartite Partners, as part of a national effort to uplift the wages and well-being of lower-wage workers.
- Mark-eligible suppliers and subcontractors must be Mark-accredited for government tenders called from 1 March 2023. This will be extended to include quotations from 1 March 2024.

Firms that hire locals or PRs across the below in-force PWMs are eligible for the PW Mark:

Sectoral PWMs



Occupational PWMs



Over 4,500 PW Mark accredited firms



ATTRACT AND
RETAIN
WORKER AS
PROGRESSIVE
EMPLOYER



GAIN GREATER
VISIBILITY AND
SUPPORT FROM
CONSUMERS



ACCESS TO
GOVERNMENT
PROCUREMENT



OPPORTUNITY TO
DEMONSTRATE
INDUSTRY
LEADERSHIP



IMPROVE FIRMS'
CORPORATE
IMAGE



VISIT OUR WEBPAGE
to kickstart your PW Mark journey
bit.ly/sbfpwmark





4,590 firms have been accredited with Progressive Wage Mark/ Progressive Wage Mark Plus!

These are some of our featured PW Mark/ PW Mark Plus accredited Progressive Employers:



Updated as of 11 March 2024

Organisation Name	UEN	Progressive Wage Mark	Progressive Wage Mark Plus	Accreditation Start Date	Accreditation End Date
*PRESTIOUS*OLUTION*S* PTE. LTD.	201020531C	✓		14/12/2023	12/12/2024
01 COMPUTER SYSTEM PTE LTD	198902113D	✓		11/04/2023	09/04/2024
1 PLUS PRIVATE LIMITED	201626670R		✓	09/11/2023	07/11/2024
1036 SEAFOOD HOLDINGS PTE. LTD.	201619823E	✓		14/12/2023	12/12/2024
122 MIDDLE INVESTMENT PTE. LTD.	201129905R		✓	23/07/2023	21/07/2024
13MART PTE. LTD.	202025445K	✓		14/12/2023	12/12/2024
1ST JEWELLERY (CITY PLAZA) PTE. LTD.	201112088G	✓		14/12/2023	12/12/2024
20/20 VISION OPTOMETRIST	53084381A	✓		14/12/2023	12/12/2024
213 SPEED MART PTE. LTD.	201932367Z	✓		14/12/2023	12/12/2024
2EZ ASIA PTE. LTD.	200901537N	✓		14/12/2023	12/12/2024
2K BUILDER PTE LTD	198400907Z	✓		09/06/2023	07/06/2024
2K INTERNATIONAL PTE. LTD.	200415190C	✓		09/06/2023	07/06/2024
3 MOTORWERKZ	53275682K	✓		14/12/2022	13/12/2023
3D INFOSYSTEMS PTE. LTD.	200613312E	✓		10/01/2024	08/01/2025
3E BUILDER & PREFAB PTE. LTD.	201610276G	✓		14/12/2023	12/12/2024
3G LASER PTE. LTD.	201418345R	✓		14/12/2023	12/12/2024
3GP SOLUTIONS PTE. LTD.	201609240M	✓		24/01/2024	22/01/2025
3P ECOTECHTURE PTE. LTD.	201214571G	✓		01/02/2024	30/01/2025
3PA PTE. LTD.	201607423R	✓		17/11/2023	15/11/2024
40-30 SOUTH EAST ASIA PRIVATE LIMITED	200513195G	✓		17/11/2023	15/11/2024



Useful Schemes to Support PW Efforts

[Progressive Wage Credit Scheme \(PWCS\)](#)

From 2022 to 2026, the Government is co-funding eligible wage increases given to lower-wage workers through the Progressive Wage Credit Scheme. Employers are encouraged to use this period of support to accelerate firm-level productivity improvements. For more information, you may refer to IRAS' [website](#).

[Workfare Skills Support Scheme \(WSS\)](#)

If you are an employer, you can tap on the Workfare Skills Support scheme to offset a significant portion of the training costs for your Singaporean employees. WSS encourages lower-wage workers to undertake training that leads to more impactful employment outcomes. The training grant covers 95% Absentee Payroll.

[Productivity Solutions Grant for Job Redesign \(PSG-JR\)](#)

Eligible enterprises will receive up to 70% funding for consultancy services, capped at \$30,000 per enterprise. Funding is on a reimbursement basis upon completion of the PSG-JR project. You will have up to one year to complete the project.

On top of the above funding support, you can also tap on the SkillsFuture Enterprise Credit (SFEC) to defray out-of-pocket (OOP) expenses. Eligible enterprises will receive a one-off \$10,000 credit to cover up to 90% of OOP expenses. To find out more, please visit WSG's [website](#).

[Career Conversion Programmes \(CCPs\)](#)

Companies can tap on CCPs to reskill mid-career new hires or workers with up to 90% salary and course fee support. WSG offers close to 100 CCPs across around 30 sectors to support companies in reskilling mid-career individuals to take on new job roles.

END





Advancing The Interests of Future-Ready Businesses through Advocacy and Policy

Ms Yvette Chee

Director

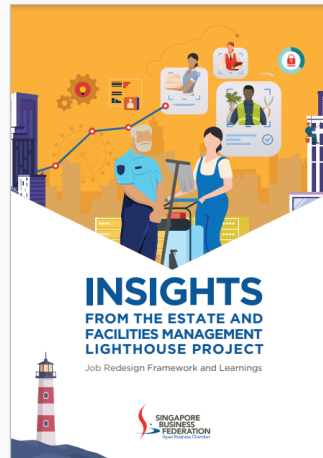
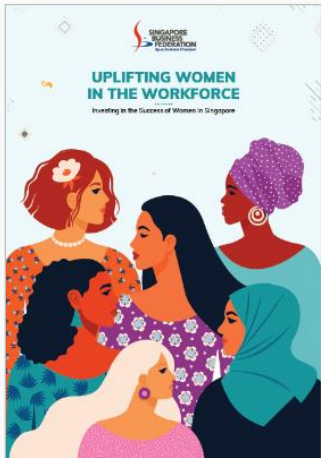
Advocacy & Policy Division

The background of the slide is a photograph of a large group of business professionals seated around a long, dark wooden conference table in a modern meeting room. Large windows on the left side of the room offer a view of a city skyline. The room has a professional and collaborative atmosphere.

As the apex business chamber, **SBF shapes solutions through policy.**
We do so by consulting widely and extensively on key business issues
and engaging businesses and the industry through various platforms.

Manpower & Workforce Resilience

- 01 Manpower availability
- 02 Manpower cost
- 03 Human capital development
- 04 Workplace practices



Policy / Regulatory Developments

Budget 2024: Business Leadership Development
Global Business Leaders Programme (GBLP) to support Singaporean middle to senior managers who are nominated by their companies to access developmental opportunities that will better prepare them for regional or global corporate leadership roles.

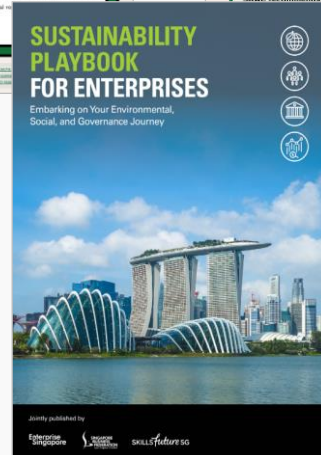
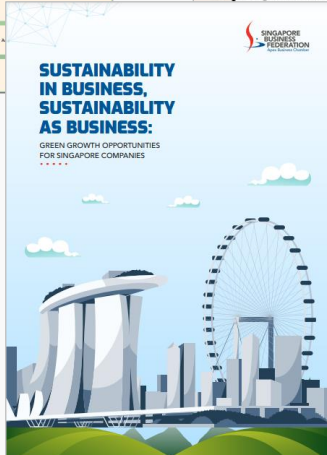
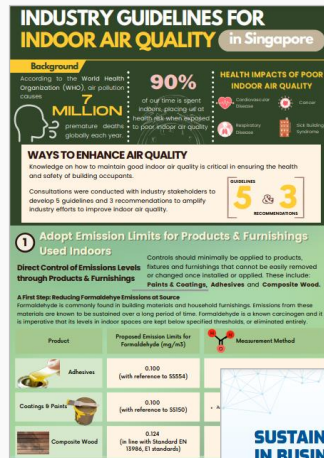


Sustainability & ESG

01 Green transition of SMEs

02 Sustainability as a growth engine

03 Sustainability reporting and compliance



Policy / Regulatory Developments

Budget 2024: Green Transition Grant Support

- Energy Efficiency Grant (EEG) extended to more sectors including maritime, construction, data centres and users.
- Enterprise Financing Scheme (EFS-Green) extended to green solution adopters, in addition to developers.
- Sustainability Reporting Grant for SMEs.

Budget 2024: Sustainability Reporting

3-year transition for large non-listed companies to submit climate related disclosures based on non-ISSB international standards and frameworks adopted by parent company

Contractual Relationships

01 G-B: Government Procurement



Policy / Regulatory Developments

Budget 2024: Tender Lite

20% fewer contract conditions and no security deposits and liquidated damages requirement for government contracts for general goods and services up to \$100 million in value.

02 B-B: Fair Tenancy Industry Committee



Policy / Regulatory Developments

Aug 2023: Lease Agreements for Retail Premises Act

Passed in Parliament to make it mandatory for landlords and tenants to comply with the principles of the Code of Conduct for leasing of rental premises in Singapore, effective from 1 Feb 2024.

International Advocacy, Trade & Investment

01 Cross Border Trade and Investment

02 Digital Trade

03 Decarbonising supply chains



FTA Education & Outreach

01 FTA Workshops & Seminars

Tariff Finder Workshop
4 April 2024



Navigating Export Controls
24 April 2024



02 FTA Advisory Support



03 FTA feedback & consultation



Ministerial Dialogues

Platform for business leaders to interact with political office holders and public sector leaders on key challenges and emerging opportunities.



Industry Consultations

Small group sessions to consult businesses on new issues and developments to shape recommendations and business feedback.



Surveys

Conducted at regular intervals to distil business sentiments and outlook, identify business needs and concerns, and collect views and ideas from the industry to inform SBF's programme planning and policy focus.



Private-Public Partnerships

Alliance for Action on Sustainable Spaces [concluded]



To create and enhance sustainable spaces and increase awareness of indoor air quality.

Alliance for Action on Business Leadership Development [concluded]



To cultivate conducive conditions to position Singapore talents for global corporate leadership roles.

Alliance for Action on Corporate Purpose [concluded]



To develop a framework for corporates to align purpose and profit to become a force for good in Singapore.

Alliance for Action on Business Competitiveness



To strengthen our business competitiveness and help companies to overcome structural changes to the economy.

Is your company corporate purpose ready?

Creating change in 5 Impact Areas



People



People refers to workforce and employees directly affected by the organisation's operations.

When a company's purpose is aligned with that of its employees, talent attraction and employee engagement are boosted.



employee mental health and wellbeing



progressive wage model

Society



Society refers to broader stakeholders indirectly affected by the company's activities, such as the community.

Companies must consider the impact of their activities on society, and how they can bridge existing gaps in society.



placemaking for local communities

Governance



Governance refers to the systems and policies of decision-making and implementation.

Good governance principles encompass accountability, transparency, fairness and responsibility.



achieving regulatory standards

Environment



Environment refers to sustainable production, consumption and climate action.

Companies can improve practices to manage their environmental impact.



managing greenhouse gas emissions and decarbonisation goals

Economic



Economic refers to advancing innovation and value-added growth through business strategy, fiscal management and resource allocation.

Sustained, inclusive economic growth can drive progress and build stronger industries and markets.



create and sustain jobs

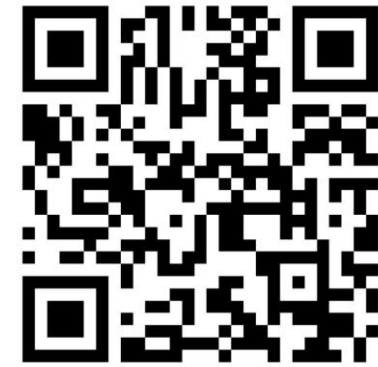


enable new businesses

Be recognised as a

— SINGAPORE —

COMPANY
OF GOOD®





Work with us to shape the business environment to work for you!

policy@sbf.org.sg ♦ research@sbf.org.sg ♦ esgco@sbf.org.sg ♦ fta@sbf.org.sg ♦ enquiry@ftic.org.sg

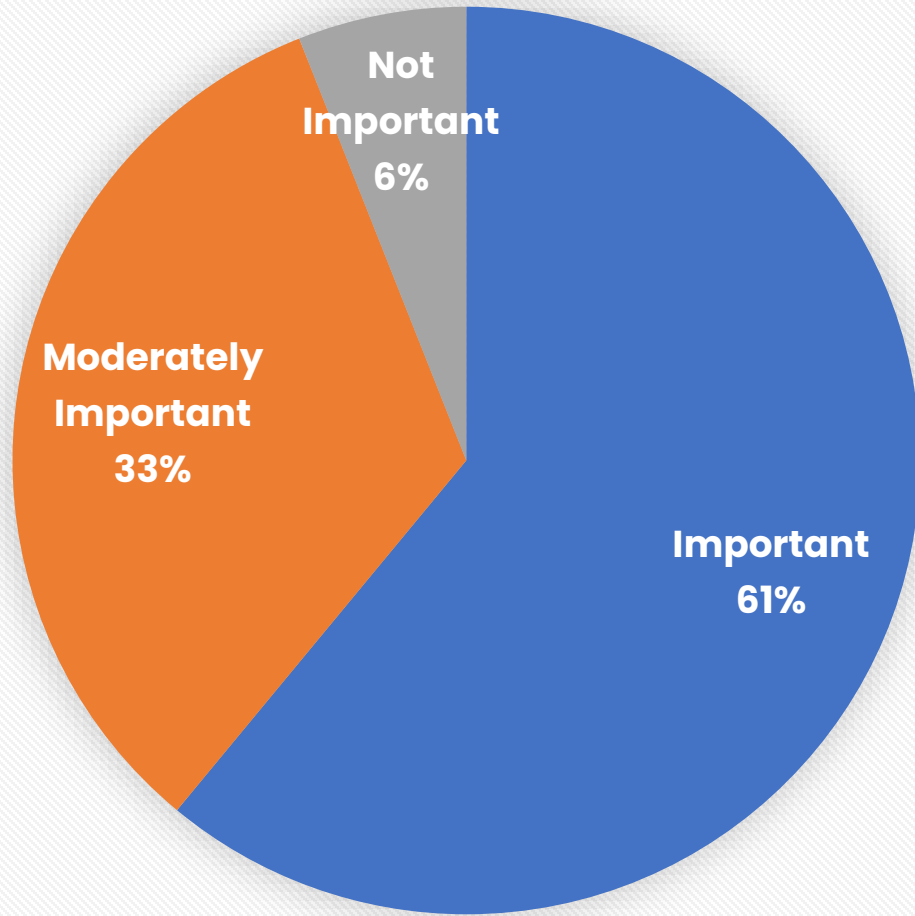


Helping Businesses to Embrace Smart-Enabled Technologies for Transformation

Mr Lee Yee Fung

Chief Smart Technologies Officer
Smart Technologies Programme
Division

Business transformation is important to 9 in 10 businesses – National Business Survey 23/24



■ Important ■ Moderately Important ■ Not Important

Top 3 focus areas in transformation

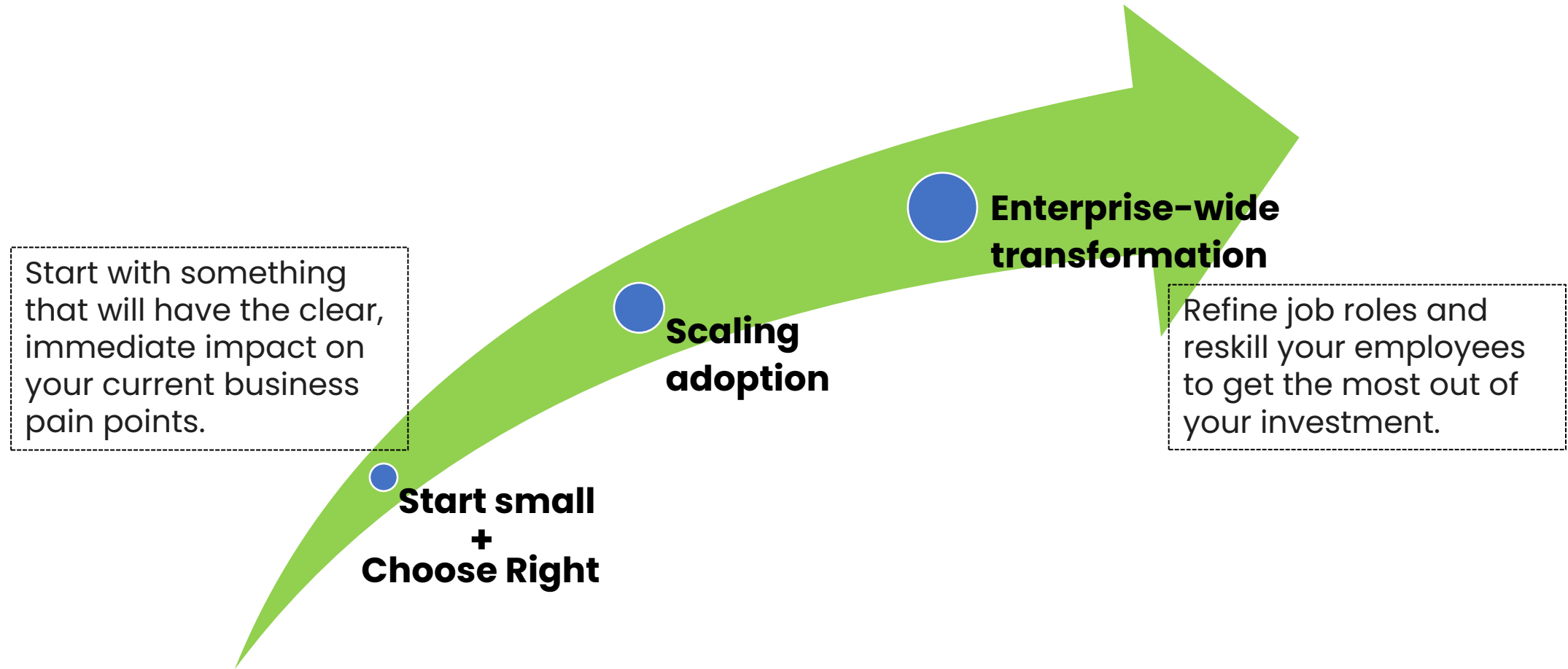
- Operational processes (70%)
- Products and services (68%)
- Customer experience/ service (66%)

Top 4 challenges in transformation

- High cost of technology adoption (64%)
- Expensive licensing payments (31%)
- Upskilling of staff to keep up with new technologies (29%)
- Lack of management expertise (29%)

Transformation can start with small steps

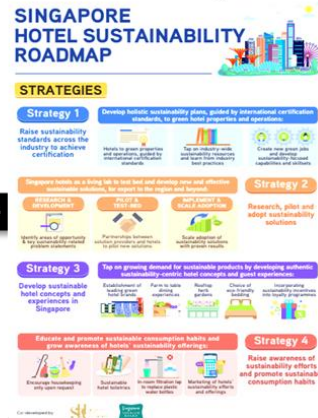
SBF can be your navigator to the right resources, be your source of information and be your platform to reflect your collective business voice.



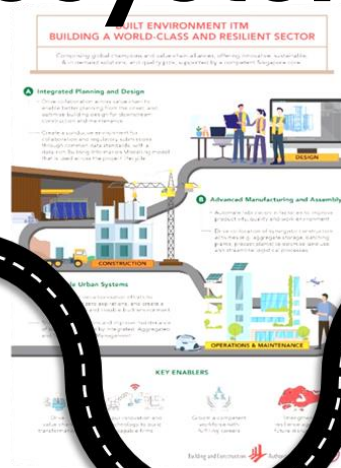
A range of resources available from Govt and industry ecosystem

Self Help Resources

Sectoral Roadmaps



Industry Transformation Maps (ITMs)



Foundational Playbooks



Diagnostic Tools



Pre-Approved Solutions

SG:D | SMEs GO DIGITAL
PRE-APPROVED

Advisory services

INDUSTRY TRANSFORMATION ADVISORS



INDUSTRY TRAINING OFFICERS



Smart Technologies Programme Division works with partners to support your journey



Partnering with IMDA

- > 40 events reaching over 3,000 enterprises since Jan 2022
- Helped > 200 companies adopt and use e-Invoicing
- Supported CTO-as-a-Service advisories for > 200 enterprises
- Dialogued with > 100 companies to reflect their feedback and sentiments regarding Digital Economy Agreements

INVOICENOW

Planning to digitalise and transform your invoicing and finance operations?

- Send invoices quickly, securely and directly
- Get paid faster and improve cash flow
- Eliminate delays and human errors
- Reduce manual and rectification costs
- Tap on grants and free solution providers

Tap on available grants to offset costs!

- **\$\$200** in InvoiceNow Transaction Bonus
- **\$\$30,000** in Lead Connect Grant
- Up to **\$\$40,000** in LEAD Transact Grant

CTO as-a-Service

Looking to be a trendsetter and expedite your digitalisation journey?

- Receive tailored recommendations and relevant grant support
- Speed up digitalisation efforts with detailed advisory at your convenience
- Adopt solutions based on your specific budget and needs

SMEs GROW DIGITAL

Grow digital with e-commerce to increase your channels and margins!

- Connect with overseas clients and list on e-markets
- Training and support to build core competencies

Smart Technologies Programme Division works with partners to support your journey



SG Cybersafe Partnership Programme

- SBF is among 37 business organisations, trade associations and societies partnering the CSA as SG Cyber Safe Advocates.
- Help more SMEs raise their cybersecurity awareness through outreach events and encourage adoption of good cybersecurity practices.



Scaling through Intangible Assets

- Partnered with IPOS since 2017 to businesses build strong brands and protect their innovations
- Raise enterprise awareness on IP aspects like patents, trademarks, designs, copyrights and trade secrets, as well as amplify available tools and services such as IP Business Clinics and IP Legal Clinics.



14.0 Human Capital Initiative

- Concluded in Mar 2023
- 173 companies completed the programme across 9 cohorts
- 82% of companies were from engineering, built environment, food manufacturing and wholesale trade sectors
- 20-35% productivity gains observed in participating companies
- 345 job roles re-designed, impacting 2985 FTEs jobs



MAP

- SBF-led tri-phase approach supporting enterprise transformation
- Four runs covering wholesale trade (2021), logistics (2022), sustainability (2022) and cybersecurity (2023)
- Supported by more than 20 ecosystem partners
- Benefited > 1,200 companies participated over the four runs

Building a continuum of support for enterprises in areas of interest & growth

Next bound efforts will additionally zoom in on creating an ecosystem that increases accessibility to tech adoption – SBF will continue efforts with not just govt agencies, solution partners and TACs, but also institutes of higher learning and management consultant.

Areas include:

Sustainability



Cybersecurity



AI, Data & Automation



Cloud Computing



Thank you

Many stakeholders, both government and non-government bodies, have initiatives and programmes to nudge enterprise technology adoption.

As the apex business chamber, SBF can be your navigator to the right resources, be your source of information and be your platform to reflect your collective business voice.

Contact Us



AskADT@SBF.org.sg



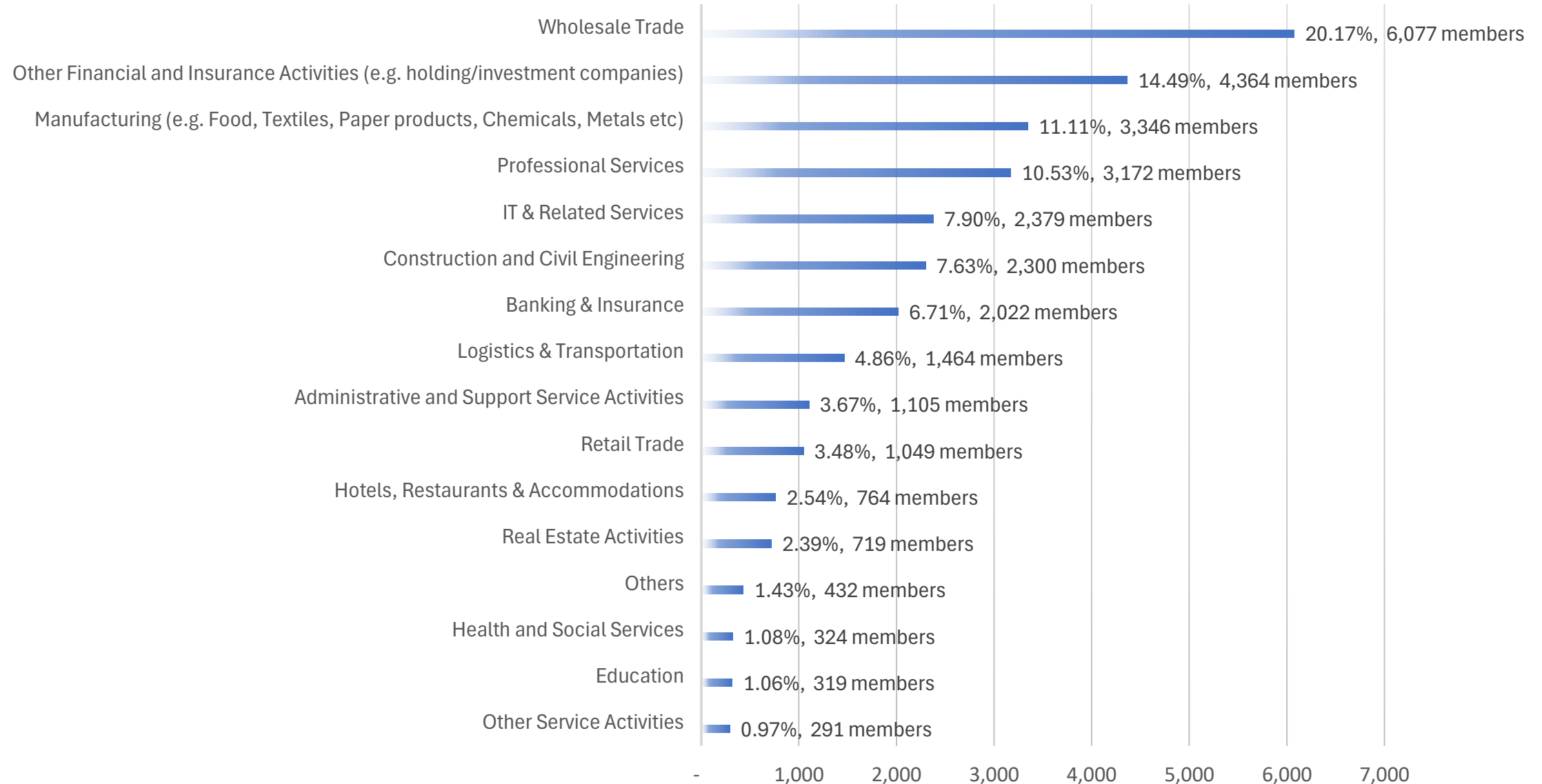
SBF Membership – Building Bridges, Strengthening Engagement

Mr Kenny Chan

Director

Membership, TACs &
Business Networks Division

Joining a Network of > 30,000 Members



Membership Types

STATUTORY MEMBERSHIP (By Law and Based on Paid-Up/Authorised Capital)		
Paid-up Capital / Authorised Share Capital		Annual Fee
S\$10 million & above		S\$872
S\$5 million to less than S\$10 million		S\$654
S\$1 million to less than S\$5 million		S\$436
S\$0.5 million to less than S\$1 million		S\$327
ASSOCIATE MEMBERSHIP (On Voluntary Basis)		
Types of Organisation	Entrance Fee	Annual Fee
Local/Foreign companies with paid-up share capital less than S\$0.5 million	S\$327	S\$327
Associations/Chambers/Societies registered in Singapore		S\$327
Local/Foreign organisations not under any of the above categories		S\$545

* All fees are inclusive of 9% GST.

New Member Welcome Pack

SBF Constitution



SBF Membership Certificate



Leverage Your Membership

A sample of the many activities, programmes and events that SBF organises



Singapore Budget Symposium



Dialogue with SMS Koh Poh-Koon



China-ASEAN Expo (CAEXPO)



FTA Clinic & Forum



Networking among Members



Briefing on NWC Guidelines 2023/2024

Learn More About Benefits of Membership



Expand
Network And
Partnership
Opportunities

Access Global
Markets and
Tap Overseas
Connections

Build New
Capabilities
and Enhance
Existing
Competencies

Engage
Actively and
Advocate
Collectively

Engage with Us and One Another



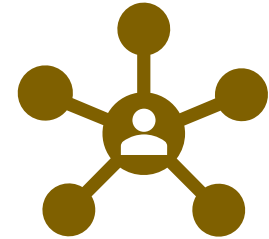
Engage with the
SBF Teams



Ask us your
Questions on SBF
Membership



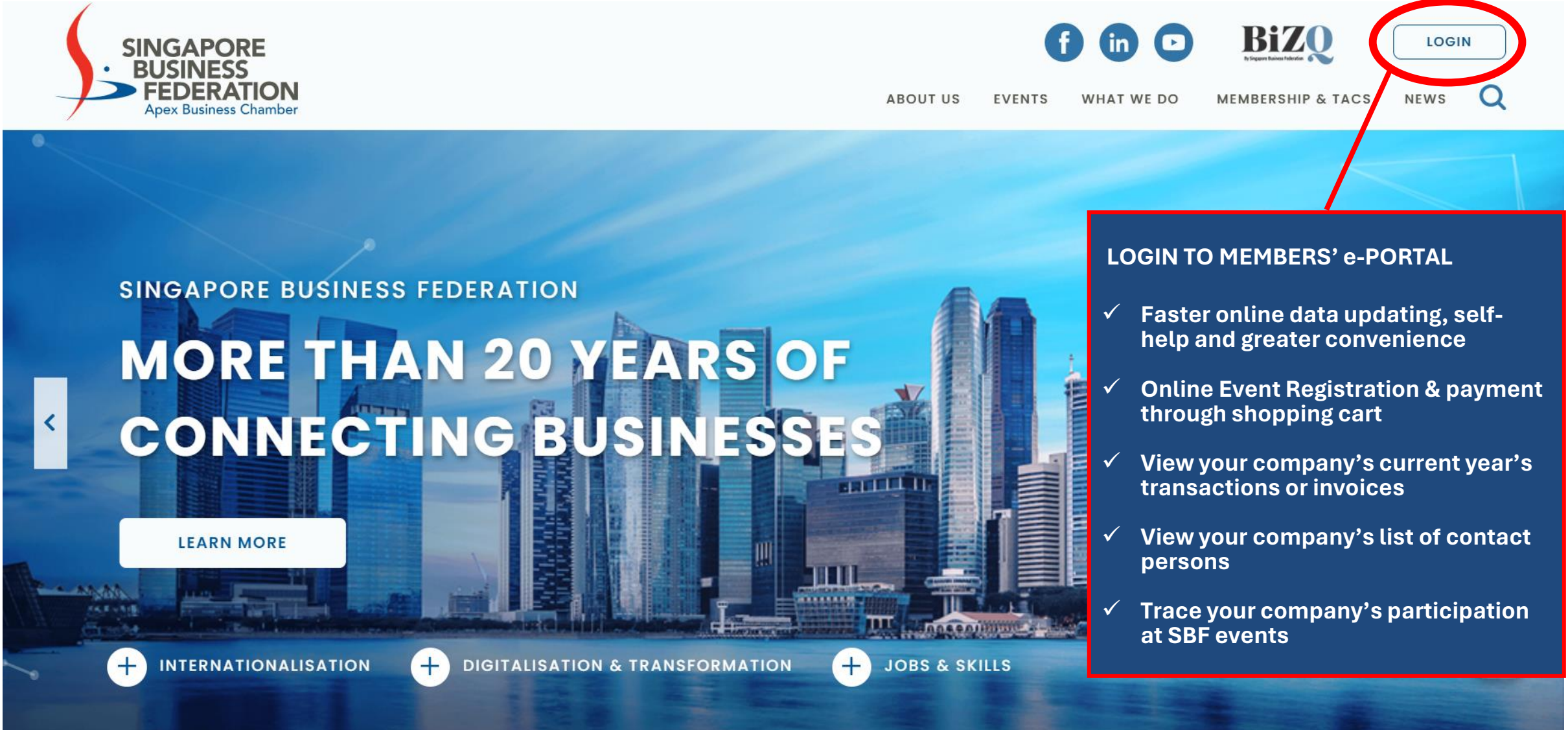
Let us help you
set up your
Membership
Account



Update your
Corporate Profile
for you to be
Connected to SBF

Visit the SBF booths at the foyer to learn how we can boost your business!

Find Out More on our Website

The image shows the homepage of the Singapore Business Federation website. The header includes the SBF logo, social media icons, and a navigation menu. A red circle highlights the 'LOGIN' button in the top right corner. Below the header is a large banner with a city skyline background. The banner text reads 'SINGAPORE BUSINESS FEDERATION' and 'MORE THAN 20 YEARS OF CONNECTING BUSINESSES'. A 'LEARN MORE' button is present. At the bottom of the banner are three categories: 'INTERNATIONALISATION', 'DIGITALISATION & TRANSFORMATION', and 'JOBS & SKILLS'. A red box on the right side of the banner contains the text 'LOGIN TO MEMBERS' e-PORTAL' followed by a list of five benefits.

SINGAPORE BUSINESS FEDERATION
Apex Business Chamber

ABOUT US EVENTS WHAT WE DO MEMBERSHIP & TACS NEWS

LOGIN

SINGAPORE BUSINESS FEDERATION

**MORE THAN 20 YEARS OF
CONNECTING BUSINESSES**

LEARN MORE

INTERNATIONALISATION DIGITALISATION & TRANSFORMATION JOBS & SKILLS

LOGIN TO MEMBERS' e-PORTAL

- ✓ Faster online data updating, self-help and greater convenience
- ✓ Online Event Registration & payment through shopping cart
- ✓ View your company's current year's transactions or invoices
- ✓ View your company's list of contact persons
- ✓ Trace your company's participation at SBF events

Members Portal

Refreshed Portal Coming Soon!

Create an Account and Profile

Sign in with Username and Password

SBF SITE ACTIVITIES TOOLKITS MEMBERSHIP FAQs

As part of SBF's efforts to provide more value-added services to members, we have upgraded the SBF ePortal in the SBF web. Contact member relations at 6827 6844 or email update@sbf.org.sg if you do not have the Username.

Sign In

Username

Password

Sign In

Forgot username or forgot password?

Create a new account

(Problems creating an account? Call 6827 6844)

*Note: For best experience use Mozilla Firefox, Google Chrome, Internet Explorer 11 and above versions.



SBF SITE ACTIVITIES TOOLKITS MEMBERSHIP FAQs

Note:
- Unable to login? Please email mr@sbf.org.sg or call 6827 6844.
- Want to speak to someone about an event? Please refer to the contact details listed in the event page. Alternatively, please call 6827 6828.
- To complete your registration, please remember to click on the "Check Out" and "Submit Order" buttons.

Keyword

Date range and

Find

Page: 1 of 2 Go Page size: 20 Change Item 1 to 20 of 32

Show all 32

Foundations in Corporate Sustainability *New!*



When: 7 Nov 2023 - 8 Nov 2023

Optimising ChatGPT For Workplace Productivity & Creativity



When: 8 Nov 2023
9:00am to 5:00pm

SIGN IN CART f in Keyword Search

Activities

Listing view

Calendar view

Stay Updated and Connected

OUR CONTACTS

- Membership:
mr@sbfg.org.sg

- Hotline:
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