Ref No: ASEA 031/020310/02W

Attn: SBF Members

Jointly organized by:

Container Depot Association (Singapore)

SINGAPORE BUSINESS FEDERATION Apex Business Chamber

ie Singapore Promoting Overseas Growth and Trade

10 Hoe Chiang Road
#22-01 Keppel Towers
Singapore 089315
Tel: 6827 6828
Website: www.sbf.org.sg

BUSINESS MISSION TO LAO PDR (VIENTIANE)

2 – 5 March 2010

PROGRAMME:

Day 1: 2 March 2010, Tuesday (Singapore - BKK - Vientiane)	
08:10	Depart Singapore on **TG 402** for Bangkok
09:30	Arrival Bangkok
11:45	Depart Bangkok on **TG 570** for Vientiane
12:55	Arrival Vientiane
15:00	Call on Association of Lao Garment Industry - Site visit to textile factory / warehouse
Day 2: 3 March 2010, Wednesday (Vientiane)	
09:00	Briefing by Lao Ministry of Planning & Investment - Investment Incentives & Opportunities in Laos
10:30	Lao Ministry of Transport - Briefing on Logistics opportunities in Laos & National Logistics Masterplan
14:00	Lao Agricultural Products Processing Group - Factory / Warehouse
15:30	Networking Session with Lao National Chamber of Commerce & Industry
19:00	Dinner with Ambassador & Singaporean Businessmen in Laos
Day 3: 4 March 2010, Thursday (Vientiane)	
09:00	Breakfast Seminar hosted by ANZ Bank – Economics Prospects in Laos, networking session with ANZ clientele
14:00	Ministry of Agriculture
15:00	National Agricultural & Forestry Research Institute + Site Visits (Vegetable + Rice)
Day 4: 5 March 2010, Friday (Vientiane - Singapore)	
09:00	Meeting with 3PL / Freight forwarder
13:50	Depart Vientiane on **TG 571** for Bangkok
14:55	Arrival Bangkok
16:35	Depart Bangkok on **TG 409**

Note: Programme is correct at time of print

A 4D/3N Business Mission to Lao PDR (Vientiane) will be jointly organized by the Singapore Business Federation ASEAN Business Group, International Enterprise Singapore & Container Depot Association (Singapore). This mission will be led by the Container Depot Association (Singapore).

According to the WTO, Lao PDR has been the 2nd fastest growing country in ASEAN over the last 4 years, clocking an annual average GDP growth rate of 7.2%, behind only Vietnam. It is expected to continue growing at an average rate of 7.4% over the next 2 years. In a process of reform starting from 1989 and an ASEAN member since 1997, Lao PDR is increasingly becoming an attractive economy, adopting an open door policy for foreign investors. Lao PDR offers an abundance of land, energy and natural resources within a climate of political stability. In particular, economic growth has been driven by the agro-commodities, mining, hydropower, and the textiles sector. Singapore is Lao PDR's 10th largest investor between 2000 and 2008, with total trade between the 2 countries amounting to S$37.1 million in 2008.

This mission will focus on achieving the following objectives for its participants:

- Identify new business and investment opportunities in Lao PDR – especially in trading, logistics, and agriculture.
- Network with key government agencies & local business leaders and business associations, to understand the latest updates in Lao PDR's economic & investment climate & policies.
- Examine first-hand the actual business and market conditions in Lao PDR through expert speakers, networking sessions and industry site visits.
- Gain real-life insights on doing business in Lao PDR from the Singaporean business community operating in Lao PDR.

Don't miss this opportunity! Join us in this business mission to identify business and investment possibilities in Lao PDR for your company!

No.		Estimated Costs
1	Airfare - Thai Airways / Economy Class return airfare (SIN -> Bangkok -> Vientiane & Vientiane -> Bangkok -> SIN) ++ taxes quoted subject to changes	S$780.00 (inclusive of Airport Taxes & Fuel Surcharges)
2	Hotel Accommodation in Vientiane at Hotel Novotel (4 star)	S$129.00 per room per night (Single room) S$135.00 per room per night (Twin sharing)
3	Common cost per person *after IMAP* (inclusive of local transfers, mission brochures, networking sessions, and other miscellaneous expenses, EXCLUDING meals)	S$535.00 (CDAS, SBF & ieConnect Members - *incl 7% GST*) S$749.00 per person (Non members - *incl 7% GST*)

The above Business Mission to Vientiane, Lao PDR is supported under International Enterprise (IE) Singapore's International Marketing Activities Programme (IMAP). IE Singapore is an agency under the Ministry of Trade and Industry promoting the overseas growth of Singapore-based enterprises and international trade. Under IMAP, IE Singapore reimburses up to 50% of eligible expenses incurred by the organising Trade Associations and Chambers (TACs), which translates to lower costs for both the TACs as well as participating Singapore companies like you. Please visit www.iesingapore.com for more information on how IE Singapore can help you in your ventures overseas. **Terms and conditions apply.*

- **Double Tax Deduction Scheme (DTD)***
  - Eligible companies can apply to IE Singapore for double tax deduction for travel and accommodation costs for up to 2 employees per participating company. For details, please refer to www.iesingapore.gov.sg/wps/portal/AssistanceProgrammes/FinancialIncentives/DTD
- For enquiry on the mission, please contact:
  - Alan Tan @ **6827 6894** or Lai Yong @ **6827 6819**

Ref No: ASEA 031/020310/02W

REGISTRATION SLIP - Attn: Alan Tan / Lai Yong (Closing date: **9 February 2010, 12 noon**)
Fax: 6720 2873

For Official use (AT):

Name (Mr/Ms): _____ Designation: _____

Company: _____ SBF Membership No. : _____

Tel: _____ Fax: _____ Hp: _____ Email: _____

Address: _____ Postal Code: _____

Name of Contact Person _____ Tel No.: _____ Hp: _____

Business Activities: _____

Serial No.: